

Capability Statement



CORE COMPETENCIES

Transcontinental Consulting, LLC is a certified Minority Business Enterprise that takes pride in developing and maintaining lasting relationships with our business partners. Our mission is to identify opportunities and solve problems for clients in the commercial, government, and nonprofit sectors by identifying and executing solution-based information and technology management consulting services that align with your organization's strategic vision.

Transcontinental Consulting offers a full range of innovative and cost-effective IT solutions designed to meet the demands of today's dynamic mission-critical requirements. Transcontinental has the technical and operational experience necessary to support all phases of the development life-cycle. Our consultants have strong business, technical, and operational backgrounds which enable them to better comprehend your business needs. We help clients address critical decision and improve decision-making in complex systems by leveraging information and reducing risk.

DIFFERENTIATORS

With a strong focus on daily IT operations, our consultants can quickly and efficiently review your existing processes and capabilities and provide a report detailing the existing service delivery, along with the latent capabilities, and provide recommendations on how to bridge the capability gap and deploy best practices.

A rapid assessment of your IT organization focuses on outlining innovative and cost-effective IT solutions designed to meet the demands of today's dynamic mission-critical requirements.

Areas of Expertise includes:

- Project Life Cycle Management (Agile, Waterfall, & Hybrid)
- Change Management
- Requirements Management
- Configuration Management
- Strategic Planning
- Stakeholder Management
- Knowledge Management
- Staff Augmentation
- Business Analysis
- Business Process Reengineering
- Leadership Training
- Team Building
- Process Improvement
- Resource Planning/ Resource Management

COMPANY DATA & BUSINESS INFORMATION

Ethics, Accountability, and Partnership

Transcontinental Consulting assists organizations to develop and implement a strategic business solution that will combat organizational challenges; thus, implementing a WIN-WIN solution for both internal and external stakeholders.

Transcontinental Consulting is 100% owned by Dr. Ricky A. Gallaway. Dr. Gallaway possesses his Doctorate in Management, specializing in Information Systems and Technology Management from the University of Phoenix, an MBA in Management Information Systems from Southeastern University, and an MBA in International Business from Strayer University. Coupled with more than 20 years' professional experience in various disciplines of IT management, excellent written and oral communication skills, and strong interpersonal skills, Dr. Gallaway is poised to help position your company for growth.

- DUNS – 079988727
- CAGE Code - 7GGF4
- NAICS – 541611, 541612, 541613, 541618, 41720, 611430.
- Accepts Credit and Purchase Card
- MBE / SWaM Certification Number – 719080, SDB
- eVirginia Vendor Service HQ Acct # VS0000172842
- Florida Registration # M16000004543

Prior Performance



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