



TRANSCONTINENTAL CONSULTING

Capabilities Briefing



UEI: HAM1VHYMMP17
FEIN: 47-3502659
DUNS: 079988727
CAGE: 7GGF4

Mission

To meet our clients where they are, to understand their unique needs and challenges, and to collaborate with them in developing strategic initiatives. We provide comprehensive consulting services that empower organizations to achieve their strategic vision and exceed their goals.

Vision

Through our expertise, innovative thinking, and unwavering commitment to excellence, we aim to become the trusted partner that enables our clients to achieve remarkable success and to thrive in an ever-changing global landscape.



The Firm – Who we are

- IT & Business Management Consulting
- Founded in 2015
- Headquartered in Stafford, Virginia
- Internationally Registered: Rakez Free Zone, Ras Al Khaimah United Arab Emirates, Dubai
- Business Type: Limited Liability Company
- Industry Size: Small
- Place of Performance: Global
- Registration Codes:
 - LDBE Cert # LD21280888
 - SBSM Small, Micro, Minority Owned, DBE #719080,
 - eVirginia Vendor Service HQ Acct # VS0000172842
- Florida Registration # M16000004543
- North Carolina # C202203500593-1





CORE COMPETENCIES

What We Bring to the Table

- Program & Project Management
(Agile, Waterfall, & Hybrid)
- Strategic Management Consulting
- Application Development
- Unified Communication & Collaborations
- Healthcare Consulting
- Change Management
- Requirements Management
- Configuration Management
- Management Consulting
- Marketing Strategy
- Staff Augmentation
- Business Development Consulting
- Business Process Reengineering
- Risk Management
- Personnel Development
- Executive Leadership Training
- Cross Culture Awareness
- Process Improvement



Key Differentiators



TRANSCONTINENTAL
CONSULTING

- Business and Technical Cross-Industry Experts aligning People, Processes, and Technology
- Technical Staff with Breadth and Depth of Knowledge Spanning Several Industries (Federal, State, Corporate, Non-Profit, Healthcare, Hospitality, and Airlines)
- Dedicated to client success with a track record of meeting and exceeding client satisfaction
- Seasoned consultants with strong interpersonal, functional, and technical skills who incorporate industry best practice to provide robust client solutions
- Over 20 years of combined technological and global project experience with CONUS & OCONUS businesses



TRANSCONTINENTAL CONSULTING **INDUSTRY CODES**

NAICS

- 334310 – Audio and Video Equipment Manufacturing
- 541611 - Administrative Management and General Management Consulting Services
- 541612 - Human Resources Consulting Services
- 541613 - Marketing Consulting Services
- 541618 - Other Management Consulting Services
- 561210 - Facilities Support Services
- 541720 - Research and Development in the Social Sciences and Humanities
- 541410 – Other Computer-Related Services
- 611310 - Colleges, Universities, and Professional Schools
- 611430 - Professional and Management Development Training



TRANSCONTINENTAL CONSULTING

Past Performance



Client: The Rockefeller Foundation
Place of Performance: Washington DC
Period of Performance: 12/12/2021 – 03/01/2022
Contract Value \$71,000
Scope of Work: AV Design & Engineering Services



Client: Mary Washington Healthcare
Place of Performance: Fredericksburg, Virginia
Period of Performance: 02/2022 - 08/2022
Contract Value: \$143K
Scope of Work: Strategic & Operations Planning



Client: CDC (ADB Consulting Services)
Place of Performance: Atlanta, GA
Period of Performance: 09/2019 - 02/2020
Contract Value: \$94,000
Scope of Work: App Dev Environment Assessment



Client: OPM
Place of Performance: Washington, DC
Period of Performance: 05/2021 – 09/2021
Contract Value: \$3.29M
Scope of Work: Project Management
& Technical Assistance



SOCIO-ECONOMIC AND PROFESSIONAL CERTIFICATIONS



*Use of logos does not imply commercial endorsement nor
commitment by any agency*

Confidence in Excellence

- 20+ Years of Experience
- Domestic & International Projects in the Private & Public Sectors
- Industry Best Practices with Adherence to Technical Excellence
- Project Management Body of Knowledge (PMBOK)
- Capability Maturity Model Integrated (CMMI)
- Project Delivery Focus On-time, On-Budget, and Within Scope
- 3P's approach to quality
 - (People, Process, Product)
- Client Satisfaction
 - (Cooperation, Collaboration, Coordination, and Communication)
- Configurations Management



TRANSCONTINENTAL
CONSULTING



CONTACT INFORMATION

Dr. Ricky A. Gallaway

President & Chief Executive Officer

Office: (540) 356-5360

Mobile: (703) 869-7425

Fax: (866) 550-1666

Email:

ricky.gallaway@transcontinentalconsulting.com

URL:

www.transcontinentalconsulting.com

Location:

400 Corporate Drive

Suite 201

Stafford, Virginia 22556